

From: Larry Smith [mailto:s.g.l.6144@gmail.com]
Sent: Sunday, May 20, 2012 6:57 PM
To: Eduardo Jalles
Subject: Cement Plant IE-8 Scalewatcher Case Study

Hi Eduardo, 5-20-2012

You asked if our company would be willing to give you a case study from using your Scalewatcher IE-8 Industrial water conditioner in a cement plant and we agreed.

We installed the unit on an 8 inch carbon steel pipe on the discharge side of the main plant circulating pump. This pump circulates cooling water to all the heat exchange equipment in the plant. We have attached with this letter pictures of one of the cement coolers before using the IE-8 Scalewatcher and after being in service for some months. The IE-8 Scalewatcher was place in service on 2-6-2012. We have observed slow removal of scale from the subject cement cooler. We are very please with the descaling capabilities of this product. We have been able to stop all use of anti-scalant chemicals. We would recommend this product for other cement plants.

Best regards,

Larry/Owner of the company